April 4, 2018

The Honorable David J. Kautter
Acting Commissioner
Internal Revenue Service
1111 Constitution Ave. NW
Washington, DC 20224

**Re: Complaint Against Americans for Job Security**

Dear Acting Commissioner Kautter:

Issue One and the Campaign Legal Center respectfully request that the Internal Revenue Service ("IRS") enforce appropriate penalties against Americans for Job Security, a nonprofit business league exempt from taxation pursuant to Section 501(c)(6) of the Internal Revenue Code ("Code"), for failing to file annual returns for the past three years.

Exempt organizations that file late returns are subject to fines, and organizations that do not file returns for three consecutive years will lose their tax-exempt status. Hundreds of thousands of nonprofits have lost their tax-exempt status for failing to file returns for three consecutive years; Americans for Job Security appears to be such a group.

As set forth below, Americans for Job Security last filed an annual return on September 15, 2015,[1] when it submitted a completed IRS Form 990 that detailed its financial activities during its 2013 fiscal year. The annual returns for its 2014 fiscal year, its 2015 fiscal year and its 2016 fiscal year have yet to be filed with the IRS. Issue One recently contacted Americans for Job Security's accountant who confirmed that none of these returns have been filed.

Americans for Job Security's return for its 2014 fiscal year is currently 750 days late. Its return for its 2015 fiscal year is currently 385 days late. And its return for its 2016 fiscal year is currently 20 days late.

For years, Americans for Job Security has used its tax-exempt status to spend tens of millions of dollars on elections while keeping its donors secret. Americans for Job Security has been afforded substantial benefits by virtue of its tax-exempt status; if it cannot comply with the

[1] *See* Exhibit A.

minimal reporting responsibilities that accompany that status, it should lose its tax-exemption and be fined.

Issue One and the Campaign Legal Center are bringing these violations to the IRS's attention because it is essential that the IRS enforce these laws and hold organizations that violate these rules accountable.

## Background

According to published reports, Americans for Job Security was founded in 1997 by David Carney, a former adviser to President George H. W. Bush, and Michael Dubke, who began his political career as a staffer on President Bush's 1992 re-election campaign.[2] Americans for Job Security subsequently applied for, and was granted, tax-exempt status under Section 501(c)(6) by the IRS, which issued Americans for Job Security the employer identification number of 52-2062978 in 1998.[3] Since 2008, Stephen DeMaura, a former executive director of the New Hampshire Republican Party, has served as the president of Americans for Job Security.[4]

Since its inception, Americans for Job Security has spent tens of millions of dollars on political advertisements while keeping its donors secret.[5] Since 2010 alone, when the U.S. Supreme Court's *Citizens United v. Federal Election Commission* decision allowed organizations like Americans for Job Security to spend money on advertisements that expressly advocate for the election or defeat of federal candidates, Americans for Job Security has spent more than $20 million on such advertisements, records show.[6]

Section 6033(a)(1) of the Code requires that all exempt organizations — including those exempt under Section 501(c)(6) — file an annual return disclosing their gross income, disbursements and other information.[7] These disclosures are filed on Form 990, Return of Organization Exempt from Income Tax. This document must be submitted to the IRS by the 15th day of the fifth month after the end of the organization's accounting period.[8]

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[2] Mike McIntire, *Hidden Under Tax-Exempt Cloak, Political Dollars Flow*, N.Y. TIMES (Sept. 23, 2010), http://www.nytimes.com/2010/09/24/us/politics/24donate.html.

[3] I.R.S., Exempt Organizations Business Master File Extract, March 9, 2018, https://www.irs.gov/pub/irs-soi/eo_va.csv.

[4] *See, e.g.,* Letter from Michael E. Toner and Brandis L. Zehr, Wiley Rein, LLP, to Jeff S. Jordan, Assistant General Counsel, Fed. Election Comm'n (July 7, 2014), https://www.fec.gov/files/legal/murs/current/118794.pdf.

[5] Peter H. Stone, *Americans for Job Security — How a Shadow Group Hustles for Funds*, CENTER FOR PUBLIC INTEGRITY (May 19, 2014, 12:19 PM), https://www.publicintegrity.org/2010/10/26/2395/americans-job-security-how-shadow-group-hustles-funds.

[6] Fed. Election Comm'n, Americans for Job Security Financial Summary 2011-2012, https://www.fec.gov/data/committee/C90011669/?cycle=2012 Fed. Election Comm'n, Americans for Job Security Financial Summary 2009-2010, https://www.fec.gov/data/committee/C90011669/?cycle=2010.

[7] Section 6033(a)(2) of the Code provides certain exemptions from filing that are not applicable in this case.

[8] 26 C.F.R. § 1.6033-2(e) (2017).

The last Form 990 that Americans for Job Security filed with the IRS was submitted on September 15, 2015, for its 2013 fiscal year, which ended on October 31, 2014.

The Form 990 for Americans for Job Security's 2014 fiscal year, which ended on October 31, 2015, was due on March 15, 2016. As of the filing of this complaint, this return is 750 days late.

Additionally, the Form 990 for Americans for Job Security's 2015 fiscal year, which ended on October 31, 2016, was due on March 15, 2017. As of the filing of this complaint, this return is 385 days late.

Moreover, the Form 990 for Americans for Job Security's 2016 fiscal year, which ended on October 31, 2017, was due on March 15, 2018. As of the filing of this complaint, this return is 20 days late.

An organization may request an extension of up to six months after the prescribed filing date by submitting a completed Form 8868 to the IRS.[9]

However, even assuming that Americans for Job Security was granted the maximum number of extensions by the IRS, its Form 990 for its 2014 fiscal year should have been submitted to the agency no later than September 15, 2016. That would make this return 566 days late as of the filing of this complaint.

Moreover, assuming the maximum time extension, Americans for Job Security's Form 990 for its 2015 fiscal year should have been submitted to the IRS no later than September 15, 2017, making it 201 days late as of the filing of this complaint.

If Americans for Job Security sought an extension for its 2016 fiscal year, this Form 990 would be due to the IRS no later than September 15, 2018. However, any such extension request must have been required to be submitted to the IRS prior to March 15, 2018; it is unclear whether any such request was filed.

In January 2018, Issue One contacted Michael Dolan, the certified public accountant who is listed as preparing Americans for Job Security's five most recently filed Form 990s, to request copies of the group's returns for its 2014 and 2015 fiscal years. Dolan confirmed that he and his firm were still "engaged to prepare" Americans for Job Security's returns and that neither document had yet been completed or filed with the IRS, saying "[t]he Form 990s that you have requested are not yet prepared but we are working with Americans for Job Security to gather the necessary information to do so. Requests for such information are with their management."[10]

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[9] 26 C.F.R. § 1.6081-9 (2017).
[10] Exhibit B at 6.

When Issue One, in a January 18, 2018, follow-up email, outlined its understanding of when Americans for Job Security should have filed these mandatory documents, Dolan stated: "We are engaged to prepare the 990 forms. We cannot prepare them without the information to do so and we have not received the information yet. I believe the information is being gathered to allow us to complete the forms."[11]

Last month, Issue One again inquired about the status of these two Form 990s — and also requested a copy of Americans for Job Security's Form 990 for its 2016 fiscal year.

On March 21, 2018, Dolan again confirmed that no additional Form 990s for Americans for Job Security had yet been filed, writing: "I have checked with my staff and we do not have any update on these filings. Our requests for information to prepare them have not been responded to."[12]

On March 23, 2018, Dolan told Issue One in an email that his firm "did not file that extension form" — referring to Form 8868 — for Americans for Job Security for its 2016 fiscal year because "we were not engaged for that period."[13] Calls and emails from Issue One to other people associated with Americans for Job Security went unanswered.

## Potential Fines and Penalties

Under Section 6033(j) of the Code, organizations that do not file annual returns for three consecutive years will automatically lose their tax-exempt status. Since 2011, more than 500,000 nonprofits across the country have automatically lost their tax-exempt status by failing to file returns for three consecutive years.[14] If Americans for Job Security failed to file a return for its 2016 fiscal year, the organization should lose its tax-exempt status.[15]

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[11] Exhibit B at 4-5.
[12] Exhibit B at 2.
[13] Exhibit B at 1-2.
[14] Mollie Cullinane, *Nonprofit Law Basics: Do Nonprofits File Tax Returns? What is a 990?*, Cullinane Law Group (Apr. 4, 2017), https://cullinanelaw.com/nonprofit-law-basics-does-our-nonprofit-have-to-file-tax-returns-or-an-annual-reporting-return-with-the-irs/.
[15] Americans for Job Security has previously encountered issues with other regulatory agencies as well. In July 2016, the Federal Election Commission fined Americans for Job Security $43,000 after the agency concluded that Americans for Job Security should have disclosed the nonprofit Center to Protect Patient Rights as a donor behind some of its political expenditures in 2010. Fed. Election Comm'n Conciliation Agreement, MUR 6816, Americans for Job Security, June 16, 2016, http://eqs.fec.gov/eqsdocsMUR/16044397368.pdf. Americans for Job Security also previously paid a $20,000 settlement in 2009 after the Alaska Public Offices Commission concluded that Americans for Job Security, which admitted no guilt in the case, reported contributions to a ballot measure committee in Alaska in 2008 in its own name, instead of the name of the wealthy donor who was actually the source of the funds. Alaska Public Offices Comm'n v. Dubke, OAH No. 09-0231-APO, Aug. 24, 2009, http://www.rdcarchives.org/issues/other/apoc/ajsconsentdecree.pdf.

Section 6652(c)(1)(A) of the Code further states that an organization whose gross receipts are less than $1,000,000 incurs a penalty of $20 per day for each day its return is submitted after its due date.[16] The maximum penalty is $10,000, or 5 percent of the organization's gross receipts, whichever is less.[17] The penalty is increased to $100 per day, up to a maximum of $50,000, for an organization whose gross receipts exceed $1,000,000.[18]

As set forth above, Americans for Job Security's return for its 2014 fiscal year is between 566 and 750 days late. Consequently, Americans for Job Security could be fined up to $50,000 for failing to file its Form 990 for its 2014 fiscal year (or up to $10,000 if its gross receipts that year do not exceed $1 million).

Americans for Job Security's return for its 2015 fiscal year is between 201 and 385 days late. Consequently, Americans for Job Security could additionally be fined between $4,020 and $38,500 for failing to file its Form 990 for its 2015 fiscal year, depending on its gross receipts that year.

Americans for Job Security's return for its 2016 fiscal year is 20 days late. Consequently, if Americans for Job Security was not granted an extension for filing this return, it could additionally be fined between $400 and $2,000 for failing to file its Form 990 for its 2016 fiscal year, depending on its gross receipts that year.

## Conclusion

Based on the above, Issue One and the Campaign Legal Center respectfully request that the IRS hold Americans for Job Security accountable for not complying with the legal requirements of being a tax-exempt 501(c)(6) business league. The evidence indicates that Americans for Job Security has violated its legal disclosure requirements and that there are clear penalties that can and should be administered, including monetary fines and the loss of its tax-exempt status.

In recent years, Americans for Job Security has spent tens of millions of dollars influencing U.S. elections while keeping its donors secret. One of the only ways the public obtains any information about Americans for Job Security is through the annual returns that it has failed to file. Disclosure helps the public, the media and enforcement agencies detect irregular behavior and deter illegal activities. There must be meaningful consequences for tax-exempt organizations that attempt to evade mandatory disclosure requirements and leave the public in the dark about their activities.

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[16] 26 U.S.C. § 6652(c)(1)(A).

[17] *Id*.

[18] *Id*. An exempt organization may avoid a penalty if the failure to file is due to reasonable cause. 26 U.S.C. § 6652(c)(1)(A). There is no indication that Americans for Job Security has reasonable cause for not filing three years' worth of required returns.

Thank you for your consideration of this important matter.

Sincerely,

Meredith McGehee
Executive Director
Issue One
1401 K Street NW, Suite 350
Washington, DC 20005

Brendan Fischer
Director, Federal Reform Program
Campaign Legal Center
1411 K Street NW, Suite 1400
Washington, DC 20005

Enclosures

cc: Margaret Von Lienen
Acting Director, Tax Exempt Organizations
Internal Revenue Service

Exhibits:

- Americans for Job Security IRS Form 990 for its 2013 fiscal year, which ran from November 1, 2013, through October 31, 2014, accessed via CitizenAudit.org (Exhibit A)

- Email correspondence between Michael Beckel, Issue One’s manager of research, investigations and policy analysis, and Michael Dolan, a certified public accountant hired by Americans for Job Security (Exhibit B)

# EXHIBIT A

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493258009395

Form **990**

Department of the Treasury
Internal Revenue Service

# Return of Organization Exempt From Income Tax

**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)**

▶ Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

▶ Information about Form 990 and its instructions is at *www.IRS.gov/form990*

OMB No 1545-0047

**2013**

**Open to Public Inspection**

**A For the 2013 calendar year, or tax year beginning 11-01-2013 , 2013, and ending 10-31-2014**

B Check if applicable
- [ ] Address change
- [ ] Name change
- [ ] Initial return
- [ ] Terminated
- [ ] Amended return
- [ ] Application pending

C Name of organization
AMERICANS FOR JOB SECURITY

Doing Business As

Number and street (or P O box if mail is not delivered to street address) | Room/suite
107 SOUTH WEST STREET PMB 551

City or town, state or province, country, and ZIP or foreign postal code
ALEXANDRIA, VA 22314

**D Employer identification number**
52-2062978

E Telephone number
(703) 535-3110

G Gross receipts $ 930,784

F Name and address of principal officer
STEPHEN DEMAURA
107 SOUTH WEST STREET PMB 551
ALEXANDRIA, VA 22314

H(a) Is this a group return for subordinates? [ ] Yes [✓] No

H(b) Are all subordinates included? [ ] Yes [ ] No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status [ ] 501(c)(3) [✓] 501(c) ( 6 ) ◀ (insert no ) [ ] 4947(a)(1) or [ ] 527

J **Website: ▶** WWW SAVEJOBS ORG

K Form of organization [✓] Corporation [ ] Trust [ ] Association [ ] Other ▶

L Year of formation 1998

M State of legal domicile DC

## Part I Summary

**Activities & Governance**

1 Briefly describe the organization's mission or most significant activities
THE ORGANIZATION PERMITS BUSINESSES TO WORK TOGETHER TO PROMOTE A STRONG JOB-CREATING ECONOMY IN WHICH WORKERS HAVE GOOD JOB OPPORTUNITIES AND BUSINESSES CAN THRIVE THE ORGANIZATION PROMOTES GOVERNMENTAL POLICY THAT REFLECTS ECONOMIC ISSUES OF THE WORKPLACE

2 Check this box ▶[ ] if the organization discontinued its operations or disposed of more than 25% of its net assets

| | | |
|---|---|---|
| 3 Number of voting members of the governing body (Part VI, line 1a) | 3 | 3 |
| 4 Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 2 |
| 5 Total number of individuals employed in calendar year 2013 (Part V, line 2a) | 5 | 1 |
| 6 Total number of volunteers (estimate if necessary) | 6 | 0 |
| 7a Total unrelated business revenue from Part VIII, column (C), line 12 | 7a | 0 |
| b Net unrelated business taxable income from Form 990-T, line 34 | 7b | 0 |

| | | Prior Year | Current Year |
|---|---|---|---|
| **Revenue** | 8 Contributions and grants (Part VIII, line 1h) | 0 | 0 |
| | 9 Program service revenue (Part VIII, line 2g) | 827,349 | 930,784 |
| | 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d ) | -9,374 | 0 |
| | 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 0 | 0 |
| | 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 817,975 | 930,784 |
| **Expenses** | 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3 ) | 0 | 0 |
| | 14 Benefits paid to or for members (Part IX, column (A), line 4) | 0 | 0 |
| | 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 548,368 | 163,637 |
| | 16a Professional fundraising fees (Part IX, column (A), line 11e) | 0 | 0 |
| | b Total fundraising expenses (Part IX, column (D), line 25) ▶0 | | |
| | 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 2,341,533 | 1,408,116 |
| | 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) | 2,889,901 | 1,571,753 |
| | 19 Revenue less expenses Subtract line 18 from line 12 | -2,071,926 | -640,969 |
| **Net Assets or Fund Balances** | | **Beginning of Current Year** | **End of Year** |
| | 20 Total assets (Part X, line 16) | 1,264,613 | 665,957 |
| | 21 Total liabilities (Part X, line 26) | 0 | 42,313 |
| | 22 Net assets or fund balances Subtract line 21 from line 20 | 1,264,613 | 623,644 |

## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

**Sign Here**

****** | 2015-09-15
Signature of officer | Date

STEPHEN DEMAURA PRESIDENT
Type or print name and title

**Paid Preparer Use Only**

| Print/Type preparer's name | Preparer's signature | Date | Check [ ] if self-employed | PTIN |
|---|---|---|---|---|
| MICHAEL B DOLAN CPA | | | | P00141357 |

Firm's name ▶ TRONCONI SEGARRA & ASSOCIATES LLP | Firm's EIN ▶ 04-3728817

Firm's address ▶ 8321 MAIN STREET
WILLIAMSVILLE, NY 14221 | Phone no (716) 633-1373

May the IRS discuss this return with the preparer shown above? (see instructions) [✓] Yes [ ] No

## Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III . . . . . . . . . . . . . . . ☐

**1** Briefly describe the organization's mission

THE ORGANIZATION PERMITS BUSINESSES TO WORK TOGETHER TO PROMOTE A STRONG JOB-CREATING ECONOMY IN WHICH WORKERS HAVE GOOD JOB OPPORTUNITIES AND BUSINESSES CAN THRIVE THE ORGANIZATION PROMOTES GOVERNMENTAL POLICY THAT REFLECTS ECONOMIC ISSUES OF THE WORKPLACE

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . . . . . . . . . . . . . . . . . . . ☐ Yes ☑ No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . . . . . . . . . . . . . . . . . . . . . . . ☐ Yes ☑ No

If "Yes," describe these changes on Schedule O

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

**4a** (Code ) (Expenses $ including grants of $ ) (Revenue $ )

EDUCATING THE PUBLIC THROUGH TELEVISION, RADIO, NEWSPAPER AND DIRECT MAIL ADVERTISING AMONGST OTHER FORMS ON ECONOMIC ISSUES WITH A PRO-MARKET, PRO-PAYCHECK MESSAGE

**4b** (Code ) (Expenses $ including grants of $ ) (Revenue $ )

**4c** (Code ) (Expenses $ including grants of $ ) (Revenue $ )

**4d** Other program services (Describe in Schedule O )

(Expenses $ including grants of $ ) (Revenue $ )

**4e** **Total program service expenses** ▶

**Part IV Checklist of Required Schedules**

| | | | Yes | No |
|---|---|---|---|---|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A* | 1 | | No |
| 2 | Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)? | 2 | | No |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I* | 3 | | No |
| 4 | **Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II* | 4 | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III* | 5 | Yes | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I* | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II* | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III* | 8 | | No |
| 9 | Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV* | 9 | | No |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V* | 10 | | No |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable | | | |
| a | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI.* | 11a | Yes | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII* | 11b | | No |
| c | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII* | 11c | | No |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX* | 11d | | No |
| e | Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X* | 11e | | No |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X* | 11f | | No |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII* | 12a | | No |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional* | 12b | | No |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E* | 13 | | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | No |
| b | Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV* | 14b | | No |
| 15 | Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? *If "Yes," complete Schedule F, Parts II and IV* | 15 | | No |
| 16 | Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? *If "Yes," complete Schedule F, Parts III and IV* | 16 | | No |
| 17 | Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I (see instructions)* | 17 | | No |
| 18 | Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II* | 18 | | No |
| 19 | Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III* | 19 | | No |
| 20a | Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H* | 20a | | No |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |

**Part IV Checklist of Required Schedules** *(continued)*

| | | | | |
|---|---|---|---|---|
| 21 | Did the organization report more than $5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II* | 21 | | No |
| 22 | Did the organization report more than $5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III* | 22 | | No |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J* | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a* | 24a | | No |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | **Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I* | 25a | | |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I* | 25b | | |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? *If so, complete Schedule L, Part II* | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III* | 27 | | No |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| a | A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV* | 28a | | No |
| b | A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV* | 28b | | No |
| c | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV* | 28c | Yes | |
| 29 | Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M* | 29 | | No |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M* | 30 | | No |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I* | 31 | | No |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II* | 32 | | No |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I* | 33 | | No |
| 34 | Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1* | 34 | | No |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | No |
| b | If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2* | 35b | | |
| 36 | **Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2* | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI* | 37 | | No |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O | 38 | Yes | |

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V . . . . . . . . . . . . . . . . . ☐

| | | | | | Yes | No |
|---|---|---|---|---|---|---|
| **1a** | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | 1a | 21 | | | |
| **b** | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | 1b | 0 | | | |
| **c** | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | | | 1c | | |
| **2a** | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 1 | | | |
| **b** | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | 2b | Yes | |
| **3a** | Did the organization have unrelated business gross income of $1,000 or more during the year? | | | 3a | | No |
| **b** | If "Yes," has it filed a Form 990-T for this year? *If "No" to line 3b, provide an explanation in Schedule O* | | | 3b | | |
| **4a** | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | | | 4a | | No |
| **b** | If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts | | | | | |
| **5a** | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | No |
| **b** | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | | | 5b | | No |
| **c** | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | |
| **6a** | Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | | | 6a | Yes | |
| **b** | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | | | 6b | Yes | |
| **7** | **Organizations that may receive deductible contributions under section 170(c).** | | | | | |
| **a** | Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor? | | | 7a | | |
| **b** | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | | |
| **c** | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | | | 7c | | |
| **d** | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| **e** | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | | | 7e | | |
| **f** | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | | | 7f | | |
| **g** | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | | | 7g | | |
| **h** | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | | | 7h | | |
| **8** | **Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | | | 8 | | |
| **9** | **Sponsoring organizations maintaining donor advised funds.** | | | | | |
| **a** | Did the organization make any taxable distributions under section 4966? | | | 9a | | |
| **b** | Did the organization make a distribution to a donor, donor advisor, or related person? | | | 9b | | |
| **10** | **Section 501(c)(7) organizations.** Enter | | | | | |
| **a** | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| **b** | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| **11** | **Section 501(c)(12) organizations.** Enter | | | | | |
| **a** | Gross income from members or shareholders | 11a | | | | |
| **b** | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them ) | 11b | | | | |
| **12a** | **Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041? | | | 12a | | |
| **b** | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | |
| **13** | **Section 501(c)(29) qualified nonprofit health insurance issuers.** | | | | | |
| **a** | Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O | | | 13a | | |
| **b** | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | 13b | | | | |
| **c** | Enter the amount of reserves on hand | 13c | | | | |
| **14a** | Did the organization receive any payments for indoor tanning services during the tax year? | | | 14a | | No |
| **b** | If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O* | | | 14b | | |

**Part VI** **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response or note to any line in this Part VI . . . ☑

## Section A. Governing Body and Management

| | | | Yes | No |
|---|---|---|---|---|
| **1a** Enter the number of voting members of the governing body at the end of the tax year . . . | 1a | 3 | | |
| If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O | | | | |
| **b** Enter the number of voting members included in line 1a, above, who are independent . . . | 1b | 2 | | |
| **2** Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . | 2 | | | No |
| **3** Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . | 3 | | | No |
| **4** Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . | 4 | | | No |
| **5** Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | | No |
| **6** Did the organization have members or stockholders? . . . | 6 | | | No |
| **7a** Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . | 7a | | | No |
| **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . | 7b | | | No |
| **8** Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | | |
| **a** The governing body? . . . | 8a | | Yes | |
| **b** Each committee with authority to act on behalf of the governing body? . . . | 8b | | Yes | |
| **9** Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O* . . . | 9 | | | No |

## Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

| | | Yes | No |
|---|---|---|---|
| **10a** Did the organization have local chapters, branches, or affiliates? . . . | 10a | | No |
| **b** If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| **11a** Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . | 11a | Yes | |
| **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990 . . . | | | |
| **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* . . . | 12a | Yes | |
| **b** Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . | 12b | | No |
| **c** Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done* . . . | 12c | Yes | |
| **13** Did the organization have a written whistleblower policy? . . . | 13 | | No |
| **14** Did the organization have a written document retention and destruction policy? . . . | 14 | Yes | |
| **15** Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| **a** The organization's CEO, Executive Director, or top management official . . . | 15a | | No |
| **b** Other officers or key employees of the organization . . . | 15b | | No |
| If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |
| **16a** Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . | 16a | | No |
| **b** If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . | 16b | | |

## Section C. Disclosure

**17** List the States with which a copy of this Form 990 is required to be filed▶

**18** Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

**19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

**20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization
▶STEPHEN DEMAURA 107 SOUTH WEST STREET PMB 551
ALEXANDRIA, VA 22314 (703) 535-3110

**Part VII Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII . . . . . . . . . . . . . . .

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

**1a** Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

| (A) Name and Title | (B) Average hours per week (list any hours for related organizations below dotted line) | (C) Position: Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|---|---|---|---|---|---|---|---|---|---|---|
| (1) ART HACKNEY<br>DIRECTOR | 50 | X | | | | | | 0 | 0 | 0 |
| (2) NICK TERZULLI<br>DIRECTOR | 50 | X | | | | | | 0 | 0 | 0 |
| (3) TIMOTHY LENNON<br>DIRECTOR | 50 | X | | | | | | 0 | 0 | 0 |
| (4) STEPHEN DEMAURA<br>PRESIDENT/TREASURER | 40 00 | | | X | | | | 154,234 | 0 | 68,029 |

**Part VII** **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

| (A) Name and Title | (B) Average hours per week (list any hours for related organizations below dotted line) | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | | |
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| | | | | | | | | | | |
| **1b Sub-Total** ▶ | | | | | | | | | | |
| **c Total from continuation sheets to Part VII, Section A** ▶ | | | | | | | | | | |
| **d Total (add lines 1b and 1c)** ▶ | | | | | | | | 154,234 | 0 | 68,029 |

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶1

| | | | Yes | No |
|---|---|---|---|---|
| 3 | Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual* | 3 | | No |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual* | 4 | Yes | |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person* | 5 | | No |

**Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

| (A) Name and business address | (B) Description of services | (C) Compensation |
|---|---|---|
| LAMBERT EDWARDS & ASSOCIATES 47 COMMERCE AVENUE SW GRAND RAPIDS MI 49503 | PUBLIC RELATIONS | 637,848 |
| BLACK ROCK GROUP 66 CANAL CENTER PLAZA SUITE 555 ALEXANDRIA VA 22314 | COMMUNICATION CONSULTING | 159,000 |
| | | |
| | | |
| | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶2

**Part VIII** **Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII . . . . . . . . . . . . . .

| | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
|---|---|---|---|---|---|---|---|
| Contributions, Gifts, Grants and Other Similar Amounts | 1a | Federated campaigns . . | 1a | | | | |
| | b | Membership dues . . . . | 1b | | | | |
| | c | Fundraising events . . . . | 1c | | | | |
| | d | Related organizations . . . | 1d | | | | |
| | e | Government grants (contributions) | 1e | | | | |
| | f | All other contributions, gifts, grants, and similar amounts not included above | 1f | | | | |
| | g | Noncash contributions included in lines 1a-1f $ | | | | | |
| | h | **Total.** Add lines 1a-1f . . . . . . . ▶ | | | | | |
| Program Service Revenue | | | Business Code | | | | |
| | 2a | MEMBERSHIP DUES | 900099 | 930,784 | 930,784 | | |
| | b | | | | | | |
| | c | | | | | | |
| | d | | | | | | |
| | e | | | | | | |
| | f | All other program service revenue | | | | | |
| | g | **Total.** Add lines 2a-2f . . . . . . . . ▶ | | 930,784 | | | |
| Other Revenue | 3 | Investment income (including dividends, interest, and other similar amounts) . . . . . . . ▶ | | | | | |
| | 4 | Income from investment of tax-exempt bond proceeds . . ▶ | | | | | |
| | 5 | Royalties . . . . . . . . . . ▶ | | | | | |
| | | | (i) Real / (ii) Personal | | | | |
| | 6a | Gross rents | | | | | |
| | b | Less rental expenses | | | | | |
| | c | Rental income or (loss) | | | | | |
| | d | Net rental income or (loss) . . . . . . . . ▶ | | | | | |
| | | | (i) Securities / (ii) Other | | | | |
| | 7a | Gross amount from sales of assets other than inventory | | | | | |
| | b | Less cost or other basis and sales expenses | | | | | |
| | c | Gain or (loss) | | | | | |
| | d | Net gain or (loss) . . . . . . . . . . . ▶ | | | | | |
| | 8a | Gross income from fundraising events (not including $ ______ of contributions reported on line 1c) See Part IV, line 18 . . | a | | | | |
| | b | Less direct expenses . . . | b | | | | |
| | c | Net income or (loss) from fundraising events . . ▶ | | | | | |
| | 9a | Gross income from gaming activities See Part IV, line 19 . . . | a | | | | |
| | b | Less direct expenses . . . | b | | | | |
| | c | Net income or (loss) from gaming activities . . ▶ | | | | | |
| | 10a | Gross sales of inventory, less returns and allowances . | a | | | | |
| | b | Less cost of goods sold . . | b | | | | |
| | c | Net income or (loss) from sales of inventory . . ▶ | | | | | |
| | | Miscellaneous Revenue | Business Code | | | | |
| | 11a | | | | | | |
| | b | | | | | | |
| | c | | | | | | |
| | d | All other revenue . . . . . | | | | | |
| | e | **Total.** Add lines 11a-11d . . . . . . . ▶ | | | | | |
| | 12 | **Total revenue.** See Instructions . . . . . . ▶ | | 930,784 | 930,784 | 0 | 0 |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX . . . . . . . . . . . . . . . ☑

| **Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.** | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|---|---|---|---|---|
| 1 Grants and other assistance to governments and organizations in the United States See Part IV, line 21 | | | | |
| 2 Grants and other assistance to individuals in the United States See Part IV, line 22 | | | | |
| 3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 | | | | |
| 4 Benefits paid to or for members | | | | |
| 5 Compensation of current officers, directors, trustees, and key employees . . . . | 55,276 | | | |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . | | | | |
| 7 Other salaries and wages | | | | |
| 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) . . . . | 77,117 | | | |
| 9 Other employee benefits . . . . . . . . | 29,470 | | | |
| 10 Payroll taxes . . . . . . . . . . . . | 1,774 | | | |
| 11 Fees for services (non-employees) | | | | |
| a Management . . . . . . | | | | |
| b Legal . . . . . . . . . . | 167,181 | | | |
| c Accounting . . . . . . . . . . . . | 4,085 | | | |
| d Lobbying . . . . . . . . . . . . | | | | |
| e Professional fundraising services See Part IV, line 17 | | | | |
| f Investment management fees . . . . . . | | | | |
| g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) . . . . . . . . | 466,570 | | | |
| 12 Advertising and promotion . . . . | | | | |
| 13 Office expenses . . . . . . . . | 21,414 | | | |
| 14 Information technology . . . . . . | | | | |
| 15 Royalties . . | | | | |
| 16 Occupancy . . . . . . . . . . . . | 9,122 | | | |
| 17 Travel . . . . . . . . . . . . . . | 11,791 | | | |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . . . | | | | |
| 19 Conferences, conventions, and meetings . . . . | | | | |
| 20 Interest . . . . . . . . . . . . | | | | |
| 21 Payments to affiliates . . . . . . . . | | | | |
| 22 Depreciation, depletion, and amortization . . . . . | 100 | | | |
| 23 Insurance . . . . . . . . . . . . . . . . | 15,703 | | | |
| 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O ) | | | | |
| a MEDIA SERVICES/PLACEMEN | 656,548 | | | |
| b CONTRIBUTIONS | 14,500 | | | |
| c POSTAGE & DELIVERY | 10,651 | | | |
| d POL TAX | 99 | | | |
| e All other expenses | 30,352 | | | |
| 25 **Total functional expenses.** Add lines 1 through 24e | 1,571,753 | | | |
| 26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) | | | | |

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X . . . . . . . . . . . . . . . ☐

| | | | | (A) Beginning of year | | (B) End of year |
|---|---|---|---|---|---|---|
| Assets | 1 | Cash—non-interest-bearing | | | 1 | |
| | 2 | Savings and temporary cash investments | | 1,264,338 | 2 | 665,782 |
| | 3 | Pledges and grants receivable, net | | | 3 | |
| | 4 | Accounts receivable, net | | | 4 | |
| | 5 | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L | | | 5 | |
| | 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L | | | 6 | |
| | 7 | Notes and loans receivable, net | | | 7 | |
| | 8 | Inventories for sale or use | | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | | 9 | |
| | 10a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D | 10a 870 | | | |
| | b | Less accumulated depreciation | 10b 719 | 251 | 10c | 151 |
| | 11 | Investments—publicly traded securities | | | 11 | |
| | 12 | Investments—other securities See Part IV, line 11 | | | 12 | |
| | 13 | Investments—program-related See Part IV, line 11 | | | 13 | |
| | 14 | Intangible assets | | | 14 | |
| | 15 | Other assets See Part IV, line 11 | | 24 | 15 | 24 |
| | 16 | **Total assets.** Add lines 1 through 15 (must equal line 34) | | 1,264,613 | 16 | 665,957 |
| Liabilities | 17 | Accounts payable and accrued expenses | | 0 | 17 | 42,313 |
| | 18 | Grants payable | | | 18 | |
| | 19 | Deferred revenue | | | 19 | |
| | 20 | Tax-exempt bond liabilities | | | 20 | |
| | 21 | Escrow or custodial account liability Complete Part IV of Schedule D | | | 21 | |
| | 22 | Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D | | | 25 | |
| | 26 | **Total liabilities.** Add lines 17 through 25 | | 0 | 26 | 42,313 |
| Net Assets or Fund Balances | | **Organizations that follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34.** | | | | |
| | 27 | Unrestricted net assets | | | 27 | |
| | 28 | Temporarily restricted net assets | | | 28 | |
| | 29 | Permanently restricted net assets | | | 29 | |
| | | **Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 30 through 34.** | | | | |
| | 30 | Capital stock or trust principal, or current funds | | 0 | 30 | 0 |
| | 31 | Paid-in or capital surplus, or land, building or equipment fund | | 0 | 31 | 0 |
| | 32 | Retained earnings, endowment, accumulated income, or other funds | | 1,264,613 | 32 | 623,644 |
| | 33 | Total net assets or fund balances | | 1,264,613 | 33 | 623,644 |
| | 34 | Total liabilities and net assets/fund balances | | 1,264,613 | 34 | 665,957 |

**Part XI** **Reconcilliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI . . . . . . . . . . . . . . . . ☐

| | | | |
|---|---|---|---|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 930,784 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 1,571,753 |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | -640,969 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 1,264,613 |
| 5 | Net unrealized gains (losses) on investments | 5 | |
| 6 | Donated services and use of facilities | 6 | |
| 7 | Investment expenses | 7 | |
| 8 | Prior period adjustments | 8 | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | 0 |
| 10 | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | 10 | 623,644 |

**Part XII** **Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII . . . . . . . . . . . . . . . ☐

| | | | Yes | No |
|---|---|---|---|---|
| 1 | Accounting method used to prepare the Form 990 ☑ Cash ☐ Accrual ☐ Other ______<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | 2a | | No |
| | If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both<br>☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis | | | |
| b | Were the organization's financial statements audited by an independent accountant? | 2b | | No |
| | If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both<br>☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis | | | |
| c | If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? | 2c | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | 3a | | No |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | 3b | | |

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**SCHEDULE C**
**(Form 990 or 990-EZ)**

Department of the Treasury
Internal Revenue Service

# Political Campaign and Lobbying Activities

**For Organizations Exempt From Income Tax Under section 501(c) and section 527**
▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**
▶ **See separate instructions.** ▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at *www.irs.gov/form990*.**

OMB No 1545-0047

**2013**

**Open to Public Inspection**

**If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**
- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

**If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**
- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

**If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then**
- Section 501(c)(4), (5), or (6) organizations Complete Part III

| Name of the organization | Employer identification number |
|---|---|
| AMERICANS FOR JOB SECURITY | 52-2062978 |

## Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV

2 Political expenditures ▶ $ 0

3 Volunteer hours

## Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

## Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

| **(a)** Name | **(b)** Address | **(c)** EIN | **(d)** Amount paid from filing organization's funds If none, enter -0- | **(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0- |
|---|---|---|---|---|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

**Part II-A** **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

**A** Check ▶ ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

**B** Check ▶ ☐ if the filing organization checked box A and "limited control" provisions apply

| **Limits on Lobbying Expenditures** (The term "expenditures" means amounts paid or incurred.) | **(a)** Filing organization's totals | **(b)** Affiliated group totals |
|---|---|---|
| **1a** Total lobbying expenditures to influence public opinion (grass roots lobbying) | | |
| **b** Total lobbying expenditures to influence a legislative body (direct lobbying) | | |
| **c** Total lobbying expenditures (add lines 1a and 1b) | | |
| **d** Other exempt purpose expenditures | | |
| **e** Total exempt purpose expenditures (add lines 1c and 1d) | | |
| **f** Lobbying nontaxable amount Enter the amount from the following table in both columns | | |

| If the amount on line 1e, column (a) or (b) is: | The lobbying nontaxable amount is: |
|---|---|
| Not over $500,000 | 20% of the amount on line 1e |
| Over $500,000 but not over $1,000,000 | $100,000 plus 15% of the excess over $500,000 |
| Over $1,000,000 but not over $1,500,000 | $175,000 plus 10% of the excess over $1,000,000 |
| Over $1,500,000 but not over $17,000,000 | $225,000 plus 5% of the excess over $1,500,000 |
| Over $17,000,000 | $1,000,000 |

| | (a) | (b) |
|---|---|---|
| **g** Grassroots nontaxable amount (enter 25% of line 1f) | | |
| **h** Subtract line 1g from line 1a If zero or less, enter -0- | | |
| **i** Subtract line 1f from line 1c If zero or less, enter -0- | | |

**j** If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ **Yes** ☐ **No**

## 4-Year Averaging Period Under Section 501(h)
**(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)**

**Lobbying Expenditures During 4-Year Averaging Period**

| Calendar year (or fiscal year beginning in) | **(a)** 2010 | **(b)** 2011 | **(c)** 2012 | **(d)** 2013 | **(e)** Total |
|---|---|---|---|---|---|
| **2a** Lobbying nontaxable amount | | | | | |
| **b** Lobbying ceiling amount (150% of line 2a, column(e)) | | | | | |
| **c** Total lobbying expenditures | | | | | |
| **d** Grassroots nontaxable amount | | | | | |
| **e** Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | |
| **f** Grassroots lobbying expenditures | | | | | |

**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

| *For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.* | | (a) Yes | (a) No | (b) Amount |
|---|---|---|---|---|
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of | | | |
| a | Volunteers? | | | |
| b | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | | |
| c | Media advertisements? | | | |
| d | Mailings to members, legislators, or the public? | | | |
| e | Publications, or published or broadcast statements? | | | |
| f | Grants to other organizations for lobbying purposes? | | | |
| g | Direct contact with legislators, their staffs, government officials, or a legislative body? | | | |
| h | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | | |
| i | Other activities? | | | |
| j | Total Add lines 1c through 1i | | | |
| 2a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | | |
| b | If "Yes," enter the amount of any tax incurred under section 4912 | | | |
| c | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | |
| d | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | |

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

| | | | Yes | No |
|---|---|---|---|---|
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | 1 | | No |
| 2 | Did the organization make only in-house lobbying expenditures of $2,000 or less? | 2 | | No |
| 3 | Did the organization agree to carry over lobbying and political expenditures from the prior year? | 3 | | No |

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

| | | | |
|---|---|---|---|
| 1 | Dues, assessments and similar amounts from members | 1 | -930,784 |
| 2 | Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).** | | |
| a | Current year | 2a | |
| b | Carryover from last year | 2b | -8,144,150 |
| c | Total | 2c | -8,144,150 |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | 3 | -930,784 |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4 | |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | 5 | -7,213,366 |

**Part IV Supplemental Information**

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1 Also, complete this part for any additional information

| Return Reference | Explanation |
|---|---|
| | |

**Part IV Supplemental Information *(continued)***

| Return Reference | Explanation |
|---|---|
| | |

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**SCHEDULE D**
(Form 990)

Department of the Treasury
Internal Revenue Service

# Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at *www.irs.gov/form990*.

OMB No 1545-0047

**2013**

**Open to Public Inspection**

**Name of the organization**
AMERICANS FOR JOB SECURITY

**Employer identification number**
52-2062978

## Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

| | | (a) Donor advised funds | (b) Funds and other accounts |
|---|---|---|---|
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

## Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

| | | | Held at the End of the Year |
|---|---|---|---|
| a | Total number of conservation easements | 2a | |
| b | Total acreage restricted by conservation easements | 2b | |
| c | Number of conservation easements on a certified historic structure included in (a) | 2c | |
| d | Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register | 2d | |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

## Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $

(ii) Assets included in Form 990, Part X ▶ $

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $

b Assets included in Form 990, Part X ▶ $

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
d ☐ Loan or exchange programs
b ☐ Scholarly research
e ☐ Other
c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table

| | | | Amount |
|---|---|---|---|
| c | Beginning balance | 1c | |
| d | Additions during the year | 1d | |
| e | Distributions during the year | 1e | |
| f | Ending balance | 1f | |

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . . . . . ☐

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

| | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|---|---|---|---|---|---|---|
| 1a | Beginning of year balance | | | | | |
| b | Contributions | | | | | |
| c | Net investment earnings, gains, and losses | | | | | |
| d | Grants or scholarships | | | | | |
| e | Other expenditures for facilities and programs | | | | | |
| f | Administrative expenses | | | | | |
| g | End of year balance | | | | | |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶

c Temporarily restricted endowment ▶

The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

| | | Yes | No |
|---|---|---|---|
| (i) unrelated organizations | 3a(i) | | |
| (ii) related organizations | 3a(ii) | | |
| b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? | 3b | | |

4 Describe in Part XIII the intended uses of the organization's endowment funds

**Part VI Land, Buildings, and Equipment.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|---|---|---|---|---|
| 1a Land | | | | |
| b Buildings | | | | |
| c Leasehold improvements | | | | |
| d Equipment | | | | |
| e Other | | 870 | 719 | 151 |
| **Total.** Add lines 1a through 1e *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶ | | | | 151 |

**Part VII Investments—Other Securities.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation Cost or end-of-year market value |
|---|---|---|
| (1) Financial derivatives | | |
| (2) Closely-held equity interests | | |
| Other | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| **Total.** *(Column (b) must equal Form 990, Part X, col (B) line 12 )* ▶ | | |

**Part VIII Investments—Program Related.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment | (b) Book value | (c) Method of valuation Cost or end-of-year market value |
|---|---|---|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| **Total.** *(Column (b) must equal Form 990, Part X, col (B) line 13 )* ▶ | | |

**Part IX Other Assets.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 11d See Form 990, Part X, line 15

| (a) Description | (b) Book value |
|---|---|
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| **Total.** *(Column (b) must equal Form 990, Part X, col.(B) line 15.)* . . . . . . . . . . . . ▶ | |

**Part X Other Liabilities.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1 (a) Description of liability | (b) Book value |
|---|---|
| Federal income taxes | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| **Total.** *(Column (b) must equal Form 990, Part X, col (B) line 25 )* ▶ | |

**2.** Liability for uncertain tax positions In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☐

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return** Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

| | | | | | |
|---|---|---|---|---|---|
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | | | |
| a | Net unrealized gains on investments | 2a | | | |
| b | Donated services and use of facilities | 2b | | | |
| c | Recoveries of prior year grants | 2c | | | |
| d | Other (Describe in Part XIII ) | 2d | | | |
| e | Add lines **2a** through **2d** | | | 2e | |
| 3 | Subtract line **2e** from line **1** | | | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line **1** | | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII ) | 4b | | | |
| c | Add lines **4a** and **4b** | | | 4c | |
| 5 | Total revenue Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12 ) | | | 5 | |

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.** Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

| | | | | | |
|---|---|---|---|---|---|
| 1 | Total expenses and losses per audited financial statements | | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | | | |
| a | Donated services and use of facilities | 2a | | | |
| b | Prior year adjustments | 2b | | | |
| c | Other losses | 2c | | | |
| d | Other (Describe in Part XIII ) | 2d | | | |
| e | Add lines **2a** through **2d** | | | 2e | |
| 3 | Subtract line **2e** from line **1** | | | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line **1:** | | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII ) | 4b | | | |
| c | Add lines **4a** and **4b** | | | 4c | |
| 5 | Total expenses Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18 ) | | | 5 | |

**Part XIII Supplemental Information**

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

| Return Reference | Explanation |
|---|---|
| | |

**Part XIII Supplemental Information *(continued)***

| Return Reference | Explanation |
|---|---|
| | |

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|---|---|---|---|

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

# Compensation Information

**For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.**

**▶ Attach to Form 990. ▶ See separate instructions.**

**▶ Information about Schedule J (Form 990) and its instructions is at *www.irs.gov/form990*.**

OMB No 1545-0047

**2013**

**Open to Public Inspection**

Name of the organization
AMERICANS FOR JOB SECURITY

**Employer identification number**
52-2062978

## Part I Questions Regarding Compensation

| | | | Yes | No |
|---|---|---|---|---|
| **1a** | Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items<br>☐ First-class or charter travel<br>☐ Travel for companions<br>☐ Tax idemnification and gross-up payments<br>☐ Discretionary spending account<br>☐ Housing allowance or residence for personal use<br>☐ Payments for business use of personal residence<br>☐ Health or social club dues or initiation fees<br>☐ Personal services (e g , maid, chauffeur, chef) | | | |
| **b** | If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | **1b** | | |
| **2** | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? | **2** | | |
| **3** | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III<br>☐ Compensation committee<br>☐ Independent compensation consultant<br>☑ Form 990 of other organizations<br>☑ Written employment contract<br>☐ Compensation survey or study<br>☐ Approval by the board or compensation committee | | | |
| **4** | During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization | | | |
| **a** | Receive a severance payment or change-of-control payment? | **4a** | | No |
| **b** | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | **4b** | | No |
| **c** | Participate in, or receive payment from, an equity-based compensation arrangement?<br>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III | **4c** | | No |
| | **Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.** | | | |
| **5** | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of | | | |
| **a** | The organization? | **5a** | | |
| **b** | Any related organization?<br>If "Yes," to line 5a or 5b, describe in Part III | **5b** | | |
| **6** | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of | | | |
| **a** | The organization? | **6a** | | |
| **b** | Any related organization?<br>If "Yes," to line 6a or 6b, describe in Part III | **6b** | | |
| **7** | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III | **7** | | |
| **8** | Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III | **8** | | |
| **9** | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)? | **9** | | |

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

| (A) Name and Title | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported as deferred in prior Form 990 |
|---|---|---|---|---|---|---|---|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | | | | |
| (1)STEPHEN DEMAURA PRESIDENT/TREASURER | (i) | 154,234 | 0 | 0 | 38,559 | 29,470 | 222,263 | 0 |
| | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

**Part III Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II
Also complete this part for any additional information

| Return Reference | Explanation |
|---|---|

**Schedule L**
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

# Transactions with Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.
▶Information about Schedule L (Form 990 or 990-EZ) and its instructions is at *www.irs.gov/form990.*

OMB No 1545-0047

**2013**

**Open to Public Inspection**

Name of the organization
AMERICANS FOR JOB SECURITY

**Employer identification number**
52-2062978

## Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

| 1 (a) Name of disqualified person | (b) Relationship between disqualified person and organization | (c) Description of transaction | (d) Corrected? Yes | No |
|---|---|---|---|---|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 . . . . . ▶ $

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ $

## Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

| (a) Name of interested person | (b) Relationship with organization | (c) Purpose of loan | (d) Loan to or from the organization? To | From | (e) Original principal amount | (f) Balance due | (g) In default? Yes | No | (h) Approved by board or committee? Yes | No | (i) Written agreement? Yes | No |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Total | | ▶ $ | | | | | | | | | | |

## Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of assistance | (d) Type of assistance | (e) Purpose of assistance |
|---|---|---|---|---|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
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**Part IV** **Business Transactions Involving Interested Persons.**
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| **(a)** Name of interested person | **(b)** Relationship between interested person and the organization | **(c)** Amount of transaction | **(d)** Description of transaction | **(e)** Sharing of organization's revenues? | |
|---|---|---|---|---|---|
| | | | | **Yes** | **No** |
| (1) STEPHEN DEMAURA | PRESIDENT | 500 | STEPHEN DEMAURA IS THE PRESIDENT OF TARBELL COMPANIES, INC (TARBELL) AMERICANS FOR JOB SECURITY (AJS) PAID $500 TO TARBELL DURING THE YEAR END OCTOBER 31, 2014 FOR REIMBURSEMENT OF MEDIA AND PLACEMENT SERVICES WHICH TARBELL PAID ON BEHALF OF AJS | | No |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

**Part V** **Supplemental Information**
Provide additional information for responses to questions on Schedule L (see instructions)

| Return Reference | Explanation |
|---|---|

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493258009395

**SCHEDULE O**
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

**Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.**
**▶ Attach to Form 990 or 990-EZ.**
**▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.**

OMB No 1545-0047

**2013**

**Open to Public Inspection**

Name of the organization
AMERICANS FOR JOB SECURITY

**Employer identification number**
52-2062978

## 990 Schedule O, Supplemental Information

| Return Reference | Explanation |
|---|---|
| FORM 990, PART VI, SECTION B, LINE 11 | A COPY OF THE FORM 990 IS PRESENTED TO THE ORGANIZATION'S PRESIDENT AND BOARD OF DIRECTORS BEFORE IT IS FILED |
| FORM 990, PART VI, SECTION B, LINE 12C | THE ORGANIZATION REQUIRES EACH OFFICER AND DIRECTOR TO MAINTAIN AND REVIEW THE VALIDITY OF THE POLICY ON AN ANNUAL BASIS |
| FORM 990, PART VI, SECTION C, LINE 19 | THE ORGANIZATION WILL PROVIDE COPIES OF EXEMPTION APPLICATION AND THE LAST THREE FORM 990'<br>S IN ADDITION, THE ORGANIZATION WILL ALSO PROVIDE COPIES OF ORGANIZATION DOCUMENTS THAT W<br>ERE EXHIBITS OR ATTACHMENTS TO THESE DOCUMENTS BUT NOT OTHER DOCUMENTS OR POLICIES |
| FORM 990, PART IX, LINE 11G | OTHER CONSULTING FEES 466,570 |
| FORM 990, PART VIII, LINE 2A | MEMBERSHIP DUES AND VOLUNTARY ASSESSMENTS OF MEMBERS |

# EXHIBIT B

Michael Beckel <mbeckel@issueone.org>

# request for IRS Form 990s for Americans for Job Security

**Michael B. Dolan** <mdolan@tsacpa.com> Fri, Mar 23, 2018 at 5:40 PM
To: Michael Beckel <mbeckel@issueone.org>

Michael – I know that our office did not file that extension form for fiscal year ended 10/31/17 as we were not engaged for that period.

I'll let you know when we get the older periods caught up after we receive the information.

Thanks.

Mike

**Michael B. Dolan, CPA**

Partner

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TRONCONI SEGARRA & ASSOCIATES LLP
Certified Public Accountants | Business Consultants

8321 Main Street, Williamsville, NY 14221

716.633.1373 / Direct: 716.276.8266 / Fax: 716.633.1099

mdolan@tsacpa.com www.tsacpa.com

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**From:** Michael Beckel [mailto:mbeckel@issueone.org]
**Sent:** March 23, 2018 4:49 PM
**To:** Michael B. Dolan <mdolan@tsacpa.com>
**Subject:** Re: request for IRS Form 990s for Americans for Job Security

Thank you for your response, Mike.

Do you know if a Form 8868 was filed prior to March 15 requesting a six-month extension for Americans for Job Security for the Form 990 that was due on March 15? Do you expect that return (the one for the fiscal year that ended on October 31, 2017) to be available sometime in the weeks/months ahead — or not until after September 15?

Thanks again for your assistance in this matter.

Sincerely,

Michael

On Wed, Mar 21, 2018 at 8:41 AM, Michael B. Dolan <mdolan@tsacpa.com> wrote:

> Michael – I have checked with my staff and we do not have any update on these filings. Our requests for information to prepare them have not been responded to. We will not be following up again until after the April 15th tax deadline so I can provide more information once I receive it after that date.
>
> Thanks.
>
> Mike
>
> **Michael B. Dolan, CPA**

Partner

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mdolan@tsacpa.com www.tsacpa.com

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**From:** Michael Beckel [mailto:mbeckel@issueone.org]
**Sent:** March 20, 2018 4:32 PM

**To:** Michael B. Dolan <mdolan@tsacpa.com>
**Subject:** Re: request for IRS Form 990s for Americans for Job Security

Hello again Mike,

Just wanted to circle back on this request: Do you have an update about the returns for FY14-15 and FY15-16? Do you have an estimate of when I can expect to receive them from you?

Additionally, it's my understanding that Americans for Job Security's most recent tax return, for the fiscal year that ended on October 31, 2017, was due to the IRS last week by March 15, 2018. Has that form been filed? Is it possible to get a copy of that document from you at this time?

> I look forward to hearing back from you.
>
> Thanks again,
>
> Michael
>
> On Mon, Mar 19, 2018 at 10:26 AM, Michael Beckel <mbeckel@issueone.org> wrote:
>
>> Hello Mike,
>>
>> It's Michael Beckel from Issue One in Washington, DC, again. Do you have any status update about the 990s for Americans for Job Security that I inquired about in January?
>>
>> Have these two 990s — for one the fiscal year ending on October 31, 2015, and the one for the fiscal year ending on October 31, 2016 — been filed yet?
>>
>> If so, would it be possible for you to email me .pdf copies of these documents?
>>
>> If they have not yet been filed, do you have a ballpark estimate of when you expect to file them?
>>
>> Sincerely,
>>
>> Michael
>>
>> On Thu, Jan 18, 2018 at 4:55 PM, Michael Beckel <mbeckel@issueone.org> wrote:
>>
>>> Thank you for that additional information, Mike, and for the prompt reply. I look forward to receiving copies of these documents whenever they become available.
>>>
>>> Kind regards,
>>>
>>> Michael
>>>
>>> On Thu, Jan 18, 2018 at 4:30 PM, Michael B. Dolan <mdolan@tsacpa.com> wrote:
>>>
>>>> Thanks Michael – I can confirm that your understanding of the statutory due dates is correct. We are engaged to prepare the 990 forms. We cannot prepare them without the information to do so and we have not received the information yet. I believe the information is being gathered to allow us to complete the forms. My best guess on estimated completion given that we are now entering our busiest time of the year might be within the next couple months.

Once they are completed, I will send you a copy.

Thanks.

Mike

**Michael B. Dolan, CPA**

Partner

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mdolan@tsacpa.com www.tsacpa.com

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**From:** Michael Beckel [mailto:mbeckel@issueone.org]
**Sent:** January 18, 2018 3:13 PM
**To:** Michael B. Dolan <mdolan@tsacpa.com>
**Subject:** Re: request for IRS Form 990s for Americans for Job Security

Thank you, Mike, for your response.

As I wrote previously, it's my understanding that Americans for Job Security's 990 for FY2015 was due in September 2016 and the 990 for FY2016 was due in September 2017. Why haven't these documents been submitted already?

What's your best guess on how quickly you think they'll be completed?

Thanks,

Michael

On Thu, Jan 18, 2018 at 2:58 PM, Michael B. Dolan <mdolan@tsacpa.com> wrote:

> Thank you Michael. This is to confirm receipt of your email as well as your voicemail message. The Form 990s that you have requested are not yet prepared but we are working with Americans for Job Security to gather the necessary information to do so. Requests for such information are with their management. We will gladly share copies with you once they are completed.
>
> Mike
>
> **Michael B. Dolan, CPA**
>
> Partner
>
> ***How are we doing? Click here to take a brief survey.***
>
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>
> mdolan@tsacpa.com www.tsacpa.com

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**From:** Michael Beckel [mailto:mbeckel@issueone.org]
**Sent:** January 17, 2018 9:48 AM
**To:** Michael B. Dolan <mdolan@tsacpa.com>
**Subject:** request for IRS Form 990s for Americans for Job Security

Hello Mr. Dolan,

My name is Michael Beckel, and I am a researcher in Washington, D.C., at an advocacy group called Issue One.

In case you are not familiar with Issue One, we are a bipartisan organization focused on government accountability, transparency and ethics issues. One of our most high-profile activities has been assembling a coalition of more than 180 former members of Congress, governors and Cabinet officials — including former Agriculture Secretary Dan Glickman and former Homeland Security Secretary Tom Ridge — who are advocating for political reforms. Prior to joining Issue One last year, I worked as an investigative reporter for five years at the Center for Public Integrity.

I am writing to you today to request copies of the IRS Form 990s for Americans for Job Security (EIN number 52-2062978) for both calendar year 2015 and calendar year 2016. It's my understanding that Americans for Job Security was required to file the former with the IRS in September 2016 and the latter in September 2017.

As you likely know, these documents are public records under 26 CFR 301.6104(d)-1.

Would it be possible for you to email me a pdf copy of these two 990s?

If that's not possible, could you please kindly mail them to me at the address below?

Thank you, in advance, for your attention to this request. I look forward to hearing back from you.

Sincerely,

Michael

--

Michael Beckel
Manager of Research, Investigations and Policy Analysis
Issue One
1401 K Street NW, Suite 350
Washington, DC 20005
phone: 202-888-6770
twitter: @mjbeckel

--

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